

Client: Telamon Corporation
Project: Site Selection, Incentives Negotiation, and Administration
Location: Columbus, OH

Parameters: 31 new jobs
\$250,000 Capital Investment
5,000 new sf

Established in 1985, Telamon has grown to employ more than 300 people 6 U.S. and 2 Chinese locations. The company, which is minority-owned, has its international headquarters in Carmel, Indiana.

Telamon provides products and services ranging from the development of wireless information technology systems to integrated supply chain management and high-tech assembly services. To meet new and growing customer demands and an expanding market, Telamon established this new business location.

Bingham Economic was hired for site selection, incentive procurement and fulfillment services. This was a competitive project as several options were considered in Ohio and Eastern Indiana. Bingham Economic was able to help locate quality site options and negotiate a competitive incentive package.

OH State and Local Incentives

\$ 25,000	Rapid Outreach Cash Grant
\$ 113,500	Job Creation Tax Credits
\$ 27,000	Local Investment Tax Credits
<u>\$165,500</u>	Total Incentives

Achieved Incentive Results

66% of Capital Investment
\$5,300 per New Job
\$33.00 per Square Foot

Insightful. Informed. Innovative.

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